



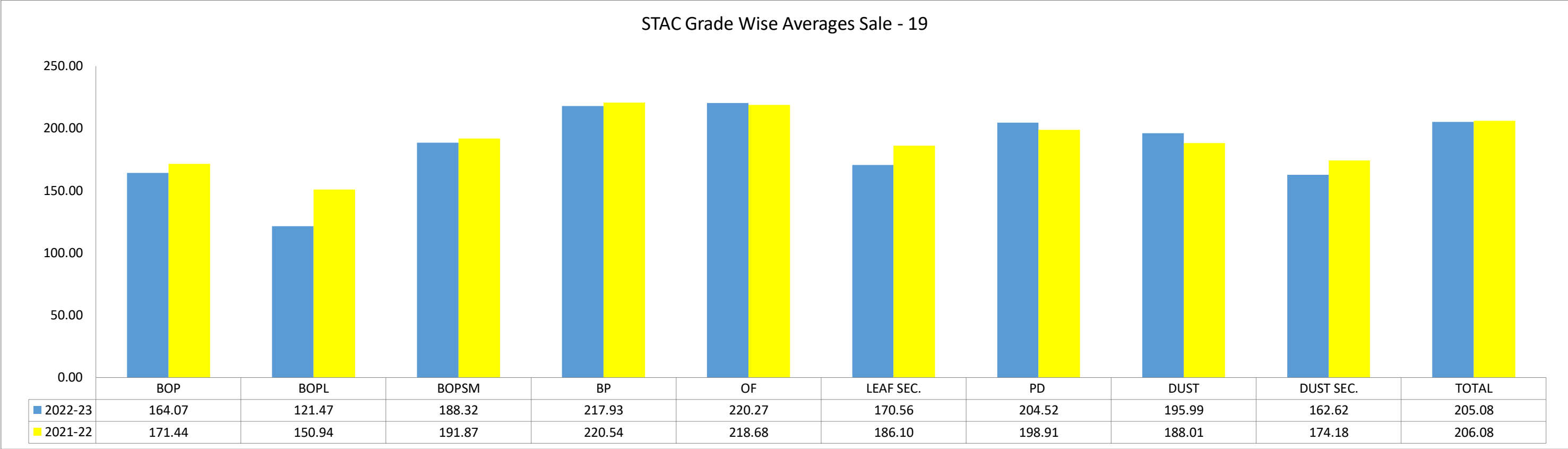
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 19(2022)

Market Report	
LEAF	DUST
* Market witnessed fair demand. * Improved good and best category teas were firm to dearer. Earlier Invoices were easier and lower following quality. * Medium categories also followed a similar trend. * Plainer categories were easier and lower and witnessed high percentage of withdrawals	* Market witnessed fair demand. * Good and best category teas were easier and lower following quality. * Medium and Plainer varieties also followed a similar trend.

Buying Analysis	
LEAF	DUST
* Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated. * HUL active. * TCPL selective.	* Western India active. * Internal and Northern India lent good support. * HUL operated. * TCPL selective.

AUCTION AVERAGES									
	2022/23			2021/22			UPTO SALE 19		
	Sale 19	Sale 18	+/-	Sale 19	Sale 18	+/-	2022/23	2021/22	2020/21
LEAF	177.41	185.27	-7.86	207.05	200.10	6.95	206.28	207.77	197.31
DUST	165.89	179.07	-13.18	183.58	185.73	-2.15	194.87	191.81	186.95
TOTAL	175.92	184.54	-8.62	203.21	198.33	4.88	205.08	206.08	196.11

STAC AUCTION AVERAGES									
SALE		14	15	16	17	18	19		
LEAF	2022/23	264.81	226.35	230.25	203.84	185.27	177.41		
	2021/22	213.76	212.79	211.55	199.20	200.10	207.05		
DUST	2022/23	267.56	241.17	218.04	199.84	179.07	165.89		
	2021/22	206.08	197.69	191.72	191.06	185.73	183.58		
TOTAL	2022/23	265.00	227.35	229.07	203.42	184.54	175.92		
	2021/22	213.14	211.42	209.78	198.31	198.33	203.21		

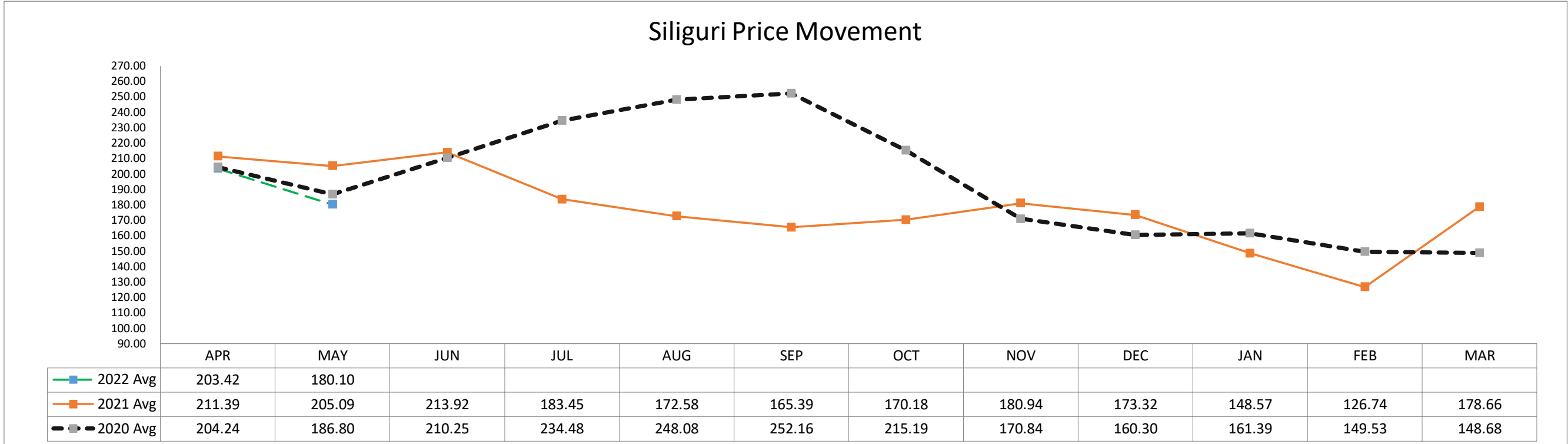


OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)												
	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1876924.2	1137650.6	180.67	39%	1835543.0	1069716.6	185.72	42%	9723158.2	5622998.6	207.40	42%
FANNINGS	589029.0	360327.8	191.96	39%	589889.8	360846.0	200.03	39%	2933229.4	1928489.5	220.27	34%
LEAF SEC.	404095.2	280069.4	145.42	31%	348063.2	269795.4	163.77	22%	1247706.0	930387.6	170.56	25%
LEAF TOTAL	2870048.4	1778047.8	177.41	38%	2773496.0	1700358.0	185.27	39%	13904093.6	8481875.72	206.28	39%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	308567.3	196705.7	174.39	36%	294856.2	176878.6	186.01	40%	1312722.9	809410.6	202.35	38%
DUST SEC.	91164.5	67662.0	141.21	26%	77636.7	50535.9	154.80	35%	277738.9	187639.9	162.62	32%
DUST TOTAL	399731.8	264367.7	165.89	34%	372492.9	227414.5	179.07	39%	1590461.76	997050.46	194.87	37%
TOTAL	3269780.2	2042415.5	175.92	38%	3145988.9	1927772.5	184.54	39%	15494555.3	9478926.18	205.08	39%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	2870048.4	1778047.8	177.41	38%	2773496.0	1700358.0	185.27	39%	13904093.6	8481875.7	206.28	39%
2021-22	1206835.2	1009168.0	207.05	16%	2040721.6	1572204.4	200.10	23%	12229734.0	9361597.2	207.77	23%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	399731.8	264367.7	165.89	34%	372492.9	227414.5	179.07	39%	1590461.8	997050.5	194.87	37%
2021-22	260968.8	197498.6	183.58	24%	301296.8	220649.2	185.73	27%	1554057.6	1107399.4	191.81	29%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3269780.2	2042415.5	175.92	38%	3145988.9	1927772.5	184.54	39%	15494555.3	9478926.2	205.08	39%
2020-21	1467804.0	1206666.6	203.21	18%	2342018.4	1792853.6	198.33	23%	13783791.6	10468996.6	206.08	24%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 19			2021/22		UPTO SALE 19		
	Sale 19	Sale 18	2022/23	2021/22	2020/21	Sale 19	Sale 18	2022/23	2021/22	2020/21
BELOW 100	3.6	4.5	2.8	0.0	1.1	2.1	1.9	1.1	0.0	5.0
BETWEEN 100.00-119.99	13.0	6.9	5.5	0.2	6.9	15.9	8.5	7.9	0.1	2.2
BETWEEN 120.00-139.99	21.9	12.3	13.4	3.7	9.3	20.0	12.7	12.2	4.3	12.8
BETWEEN 140.00-159.99	9.7	10.4	10.2	20.2	15.7	14.5	14.2	12.3	24.6	14.3
BETWEEN 160.00-179.99	7.7	12.2	8.8	17.1	14.8	10.7	11.9	9.5	20.3	11.2
BETWEEN 180.00-199.99	7.0	12.6	8.3	9.0	6.9	6.7	13.9	9.2	11.2	9.3
BETWEEN 200.00-219.99	7.9	13.0	9.0	9.5	7.8	9.4	13.9	10.9	10.4	14.6
BETWEEN 220.00-239.99	8.3	10.3	9.2	10.2	9.9	11.2	11.9	12.3	11.1	10.5
BETWEEN 240.00-259.99	10.0	8.1	10.0	9.2	7.3	7.2	7.0	10.7	9.0	9.6
BETWEEN 260.00-279.99	4.2	3.0	5.7	7.1	5.3	1.6	2.7	5.8	4.9	8.4
BETWEEN 280.00-299.99	3.6	4.2	5.3	6.0	8.8	0.5	1.5	3.2	2.5	1.7
300 AND ABOVE	3.0	2.5	11.8	7.8	6.1	0.1	0.0	5.0	1.8	0.3

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
20	65740	5501	71241	43774	4888	48662	21966	613	22579
21	53244	3823	57067	49704	5424	55128	3540	-1601	1939
22	66999	5133	72132	71963	6461	78424	-4964	-1328	-6292
TOTAL	185983	14457	200440	165441	16773	182214	20542	-2316	16287



STAC BUYING (ALL TEAS) FOR THE Sale 19												
	CTC LEAF			DUST				TOTAL				
				Sale 19								
OFFER	28,70,048.4			OFFER	3,99,731.8			OFFER	32,69,780.2			
SOLD	17,78,047.8			SOLD	2,64,367.7			SOLD	20,42,415.5			
SOLD %	62%			SOLD %	66%			SOLD %	62%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	5,71,415.4	179.70	32%	Local	78,177.7	172.18	30%	Local	6,49,593.1	178.80	32%	
N.India	4,83,703.6	177.21	27%	W.India	76,648.8	168.85	29%	N.India	5,19,372.9	176.27	25%	
R.Pack	2,26,860.8	214.89	13%	N.India	35,669.3	163.55	13%	R.Pack	2,30,440.2	214.46	11%	
Others	1,51,328.6	179.94	9%	Others	30,103.1	183.44	11%	W.India	2,02,142.2	187.60	10%	
W.India	1,25,493.4	199.06	7%	HUL	22,691.7	141.34	9%	Others	1,81,431.7	180.52	9%	
HUL	1,07,624.8	124.60	6%	TCPL	8,906.0	117.03	3%	HUL	1,30,316.5	127.51	6%	
Packeteers	39,187.2	108.47	2%	Packeteers	5,780.6	116.44	2%	Packeteers	44,967.8	109.49	2%	
Exports	34,918.6	117.41	2%	R.Pack	3,579.4	187.11	1%	TCPL	43,551.8	114.36	2%	
TCPL	34,645.8	113.67	2%	C.India	2,811.1	180.00	1%	Exports	34,918.6	117.41	2%	
C.India	2,869.6	131.72	0%					C.India	5,680.7	155.61	0%	
TOTAL	17,78,047.8	177.41		TOTAL	2,64,367.7	165.89		TOTAL	20,42,415.5	175.92		

DOOARS BATTING ORDER (STAC+CTTA) Sale 19				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
LEESHRIVER	65328.90	338.52	90,932.10	288.36
CHULSA	49944.00	338.11	47,563.20	306.63
KARTICK	30237.40	322.23	42,709.60	303.69
HOPE	55094.30	321.75	60,286.60	299.92
DANGUAIJHAR	52776.30	321.13	54,952.10	301.57
MEENGAS	63215.30	320.27	70,969.00	305.49
GHATIAROYAL	42084.30	316.75	93,160.90	291.53
SANKOS	55704.13	309.69	54,007.30	276.91
JITI	88296.50	308.91	66,061.20	298.09
AIBHEEL	111833.45	308.25	1,54,288.60	282.94
PAHARGOOMIAH	86662.80	304.80	43,062.80	321.55
ZURRENTEE	33671.60	304.76	32,287.30	284.82
CHALOUNI	44503.00	298.55	47,883.90	297.29
KUMARGRAM	45563.90	297.85	51,939.10	285.13
HILLAROYALE	35451.30	297.68		
GULMA	57914.60	295.38	57,868.00	289.20
RYDAK	48738.50	293.37	88,270.20	294.30
GANDRAPARA	80972.00	292.90	1,39,779.60	280.09
HULDIBARIROYAL	81846.70	291.82	1,00,380.80	270.76
NANGDALA	34578.00	289.21	29,538.20	278.01
CHENGMAIRI	94988.20	289.02	29,839.40	278.16
BARADIGHI	60205.60	287.08	65,624.40	297.30
BHATKAWA	46162.70	286.51	73,976.60	257.24
BINAGURI	101851.00	280.67	1,59,470.80	270.90
BEECH	88430.80	275.78	1,03,384.90	253.33

* Above 30,000 Kgs.